

## Harnessing the power of a data-less cloud...

Imagine if...your Cloud First initiative did not require moving data to the cloud.

### VCINITY DELIVERS

- Ubiquitous access to data from any cloud with local performance
- Rapid testing and adoption of new cloud-based capabilities
- A data-less cloud footprint, resulting in reduced cloud costs
- Simplified data governance for cloud applications

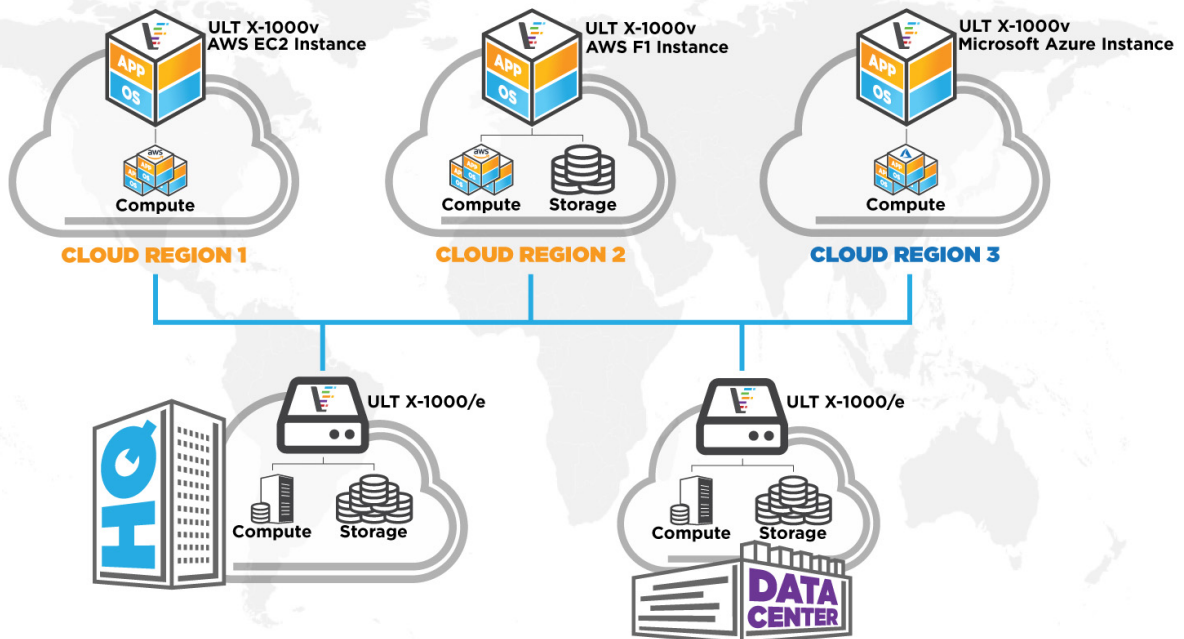
### Challenges

Cloud First initiatives and demand for data mobility have led to an explosion of cloud consumption—public cloud, private cloud, edge cloud, hybrid cloud, and more. This expansion of deployed cloud resources brings with it a fear of relinquishing your sensitive data to the cloud provider as well as incurring the continuous time penalty required to moving data from an organization’s geo-diverse footprint into the cloud. With each cloud instance the data must be housed in cloud storage increasing the total cost of utilization and risk as well as budget-busting data egress fees.

As a result, enterprises either delay cloud adoption or expend significant resources to not only house data in the cloud but suffer the delays of moving information in and out of the cloud.

### The Vcinity™ Solution

The Ultimate X® (ULT X) product family enables any cloud compute deployments to reach across wide-area networks and operate on data outside of the cloud boundaries, including on-premise, colocation data centers as well as any location with cloud connectivity, all with local performance. This capability integrates seamlessly into the cloud provider of your choice as well as into your existing network, compute, and storage environment, and works without any manipulation (e.g., pre-processing, compression, deduplication) of the data.



This “data-less” cloud model enables rapid adoption of current- and next-generation cloud capabilities, without committing an organization’s data to a cloud provider. Compute resources can be turned on to immediately operate on data hundreds or thousands of miles away. ULT X’s data reachability without creating data copies allows for complete flexibility for an effective edge computing strategy.

Vcinity’s solution addresses typical cloud adoption challenges with:

*Immediate Cloud Access to Remote Data*

- Leverage cloud compute resources instantly without waiting for data to be moved into the cloud
- Federate multiple data silos to realize maximum value from data—no pre-processing required
- Enable a true hybrid and multi-cloud strategy by keeping data off-cloud and

removing the distance barrier compute and data

*Cost Savings & Control*

- Save on data egress fees by never storing data in the cloud
- Reduce number of copies drastically resulting in simplified storage infrastructure planning and governance
- Satisfy data sovereignty needs of cloud-enabled enterprises with the ability to reach into on-prem or data center data without creating copies

*Cloud Flexibility*

- Enable enterprise agility by keeping data outside the cloud during evaluation and implementation of cloud services
- Allow applications in one or multiple cloud deployments to reach across a WAN and operate on data that resides within enterprise data centers or storage-as-a-service solutions



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